



PointClickCare®

Solution Sheet

Integration with leading referral partners for smarter and faster admission decisions



eReferrals with Customer Relationship Management (CRM)



With eReferral integrations with PointClickCare's Customer Relationship Management (CRM), you receive referrals directly from CarePort powered by WellSky, and a growing collection of partners to help you drive occupancy.

Referrals are automatically displayed in CRM along with diagnosis and insurance information so you can quickly check insurance eligibility, screen the patient, and determine your ability to care for them at your facility.

Once a patient is qualified and ready to admit, their record is seamlessly populated into the PointClickCare EHR. You can start performing the tasks required by your intake process and begin care planning before they even arrive at your facility. Additionally, referring facilities on the Carequality network may provide a patient's medical history for pre-admission planning.

Integrated data tells you from which hospital the patient was referred and who the attending medical professionals were. With key data, you can track referral source and develop a better understanding of which referral relationships are most crucial to build and nurture.

Maximize Your Occupancy and Minimize Risk and Response Time By:



Automatically receiving and actioning referrals in your CRM web or mobile apps



Obtaining clinical and insurance data provided by a large and growing network of eReferral sources, including leading referral partners CarePort powered by WellSky



Identifying which patients you can care for based on their diagnosis and medical needs



Measuring performance with data and analytics to identify best referral sources and partnerships



Decreasing response and acceptance times, optimizing referral management



Moving qualified patients into your PointClickCare EHR enabling you to start care planning right away

Learn more about CRM

[Request a Demo](#)

PointClickCare Technologies Inc., helps long-term and post-acute care (LTPAC) providers gain the confidence they need to navigate the new realities of value-based healthcare.

For more information on PointClickCare's software solutions, please visit www.pointclickcare.com